



NP – 996

VI Semester B.B.A. Examination, June/July 2025

(NEP) (F+R)

**BUSINESS ADMINISTRATION**

**DSE 6.4/6.5 : LSCM2 : Sourcing for Logistics and Supply Chain Management**

Time : 2½ Hours

Max. Marks : 60

**Instruction :** Answer should be written compulsory in **English**.

**SECTION – A**

1. Answer **any 6** of the following. **Each** sub-question carries **2** marks. **(6×2=12)**
- What is single sourcing ?
  - What do you mean by transfer pricing arrangement ?
  - Give the meaning of secondary data.
  - State any two regulatory body connected to sourcing.
  - What do you mean by suppliers ratio analysis ?
  - Give the meaning of international sourcing.
  - Give the meaning of system capabilities connected with external sourcing.
  - What is E-sourcing ?

**SECTION – B**

Answer **any 3** of the following. **Each** question carries **4** marks.

**(3×4=12)**

- Briefly explain competitive tendering process.
- What are the approaches of sourcing ?
- Briefly explain any five advantages of external sourcing.
- Explain the criteria to assess the tenders and quotation.
- Briefly explain the suppliers ratio analysis on profitability.

P.T.O.



## SECTION - C

Answer any 3 of the following. Each question carries 12 marks.

(3×12=36)

7. Explain the sources of information on suppliers financial performance.
8. Explain the pros and cons of sourcing.
9. What is tender ? Explain the process for obtaining tender and quotations.
10. Explain in detail the intra company trading importance and challenges faced.
11. Explain the criteria for external supplier requirement in connection to environmental and sustainability.

## SECTION - B

(3×4=12)

Answer any 3 of the following. Each question carries 4 marks.

1. Briefly explain competitive tendering process.
2. What are the approaches of sourcing?
3. Briefly explain any five advantages of external sourcing.
4. Explain the criteria to assess the tenders and quotations.
5. Briefly explain the suppliers ratio analysis on profitability.