NP – 970

VI Semester B.B.A. Examination, June/July 2026
(NEP)
BUSINESS ADMINISTRATION
LSCM2 : Sourcing for Logistics and Supply Chain Management

Time : 2½ Hours Max. Marks : 60

Instruction : *Answer should be written* ***compulsory*** *in* ***English****.*

SECTION – A

1. Answer **any 6** of the following questions, **each** sub-questions carries **2** marks. **(6×2=12)**
   a) Define intra-company trading.
   b) What do you mean by sourcing ?
   c) State the meaning of total-life-cycle cost.
   d) What is quality assurance in suppliers selections ?
   e) What are sources of information on supplier financial performance ?
   f) Define the role of credit rating agencies.
   g) Define the economic indicars.
   h) What is meant by not-for-profit suppliers ?

SECTION – B

Answer **any 3** of the following, **each** carries **4** marks. **(3×4=12)**

2. Explain legislative and regulatory requirements in sourcing.
3. What do you mean by competitive tendering process ? Explain.
4. Briefly discuss the process of obtaining tenders and quotations.
5. Explain ratio analysis and ratio analysis types.
6. Briefly explain the selection factors used to choose the best suppliers.

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SECTION – C

Answer **any 3** of the following question, **each** carries **12** marks. **(3×12=36)**

7. Explain types of tendering process and state its advantages and disadvantages.
8. Discuss the opportunities and challenges of international sourcing.
9. In connection to environment and sustainability, explain the criteria for external suppliers requirement.
10. Explain in detail the sources of information on suppliers financial performance.
11. The procedure for award of contract and role of regulatory bodies, explain.
